



Creation of Russian Helicopters' Global Service System

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Helicopter Service Company, JSC

Founded as only service division of Russian Helicopters

Mission is to establish a modern system of integrated logistics support for Russian helicopters which would allow to decrease the cost of helicopter life cycle.





- Issues with Spare parts
- Multiple source support system
- Lack of Total List of services and GPL
- Poorly updated documentation
- Lack of modern Service products
- Outdated Training system
- Old Ground equipment



SUPERIOR PERFORMANCE

More than 6000 flying helicopters







- Performance Data (by feedback & LSA)
- Reliability & Safety (by legal supply chain, new training program, on-time Service Bulletins... and so on)
- Reaction Time on Request (from weeks to hours)
- Delivery Date of Spares (from months to days)
- AOG Time (many times)
- MRO labor intensity (up to 30%)



"ONE STOP SHOP" concept

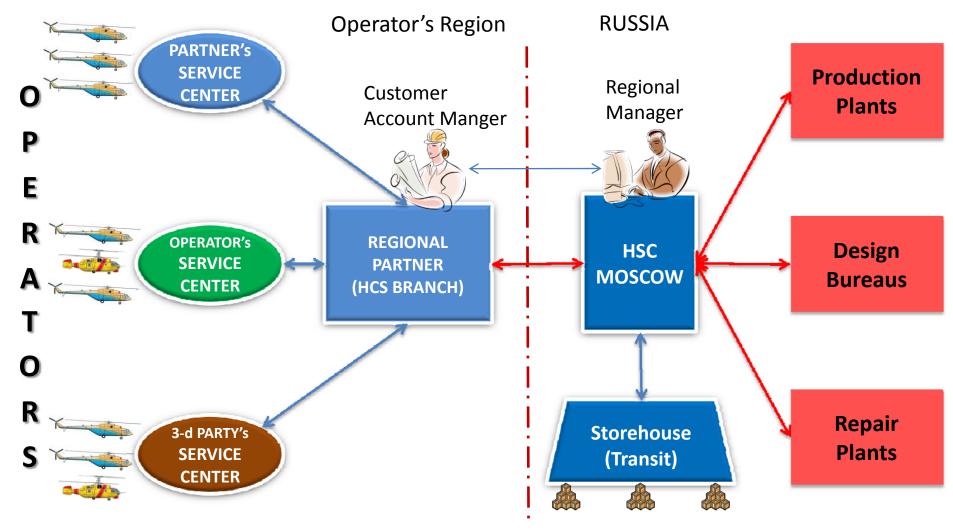


| HELICOPTER | S E R V I C E | C O M P A N Y **ILS Responsibilities Designers Logistic Support HSC HSC** Analysis Repair plants **Production plants** Planning and control **Planning and control** of MRO of Supplies **Aircraft** Repair plants **Production plants HSC Development and Development of** ILS delivery of modern electronic service tools **Publications HSC Designers Creating of after sale Development of** support methods and modern infrastructure **HSC** training tools Monitoring of the operations and MRO process

CURRENT SERVICE FACILITIES Arctic Ocean Greenland RUSSIA CANADA North KAZAKHSTAN North MONGOLIA Atlantic UNITED STATES Pacific PORTUGAL JAPAN CHINA Ocean MOROCCO. e a n **ALGERIA** pic of Cancer INDIA YEMEN CHAD PHILIPPINES SUDAN ETHIOPIA ECUADOR E S A BRAZIL ANGOLA Indian Ocean BOLIVIA MADAGASCAR South Tropic of Capricom Tropic of Capricorn AUSTRALIA Atlantic CHILE Ocean ARGENTINA State SC **BOS. & HERZ. - BOSNIA AND HERZEGOVINA** C.A.R. - CENTRAL AFRICAN REPUBLIC Russia - 19 CRO. - CROATIA CZ. REP. - CZECH REPUBLIC EST. - ESTONIA F.Y.R.O.M. - THE FORMER YUGOSLAV Private SC REPUBLIC OF MACEDONIA Rest World – 43 LITH. - LITHUANIA SLO. - SLOVENIA Mont. - Montenegre U.A.E. - UNITED ARAB EMIRATES









Vertical De Aviacion (Columbia)

Sino Russia (China)

IHS (India)

LG International (Korea)

UZROSAVIA (Uzbekistan)

405 ARP (Kazakhstan)

CIDCT DADTNICDC

Russia

China

SEA

India

Middle Asia

Kazakhstan

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South Africa

Latin America

COMPANY	FIRST PARTINERS
Partner	Region

UTAir (Russia)

PARTNERS NET Arctic Ocean Greenland **UTAir** U.S. RUSSIA CANADA 405 ARP North North MONGOLIA LGI Atlantic UNITED STATES Pacific PORTUGAL JAPAN Uzrosavia Sino Russia Ocean MOROCCOe a n **ALGERIA** LIBYA EGYP pic of Cancer ARABIA MEXICO NIGER CHAD YEMEN IHS **PHILIPPINES** SUDAN ETHIOPIA Vertical De Aviacion DO E S A TANZANIA SEYCHELLES BRAZIL ANGOLA MALAWI Indian Ocean BOLIVIA MADAGASCAR South Tropic of Capricom Tropic of Capricorn AUSTRALIA Atlantic CHILE Ocean ARGENTINA BOS. & HERZ. - BOSNIA AND HERZEGOVINA South C.A.R. - CENTRAL AFRICAN REPUBLIC CRO. - CROATIA CZ. REP. - CZECH REPUBLIC EST. - ESTONIA Pacific F.Y.R.O.M. - THE FORMER YUGOSLAV

REPUBLIC OF MACEDONIA

Mont. - Montenegro

LITH. - LITHUANIA

SLO. - SLOVENIA

U.A.E. - UNITED ARAB EMIRATES

Ocean

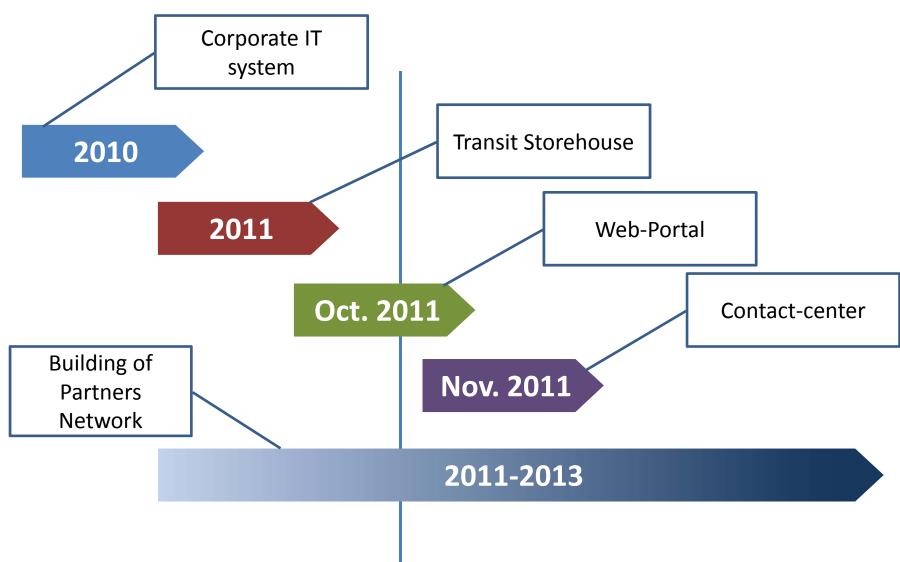




- All Service in Operator's Region (Global Partner's net)
- Customs Procedures reduction (down to "0")
- Delivery times Decreasing (down to 24h)
- Quick Technological Support (personal & regional managers)



MILESTONES







- "One stop shop" system
- Integrated Logistic Support philosophy
- Improved safety
- Global Service Net
- New cooperation format
 - IT technology
 - Complex service contracts
 - Pay By the Hour contract





THANK YOU!

QUESTIONS WELCOME